Teamtailor alternatives

Teamtailor

Core functionality	Who is it ideal for?	Free trial	Pricing	Pros	Cons	Implementation
Standalone, all-in-one applicant tracking platform	SMBs with simple hiring needs	14-day free trial	Not publicly available	▪ Easy to use ▪ Fast implementation ▪ Wide pool of templates for building simple hiring processes	▪ Rigid templates and limited customization ▪ Limited feature depth with basic analytics and recurring integration issues ▪ Not scalable for growing teams	3-4 weeks

Tellent Recruitee

Core functionality	Who is it ideal for?	Free trial	Pricing	Pros	Cons	Implementation
Standalone ATS that integrates with leading HRIS and also comes with a separate HRIS module, Tellent HR, for teams that want to tightly integrate hiring and HR	SMBs that need personalized workflows	18-day free trial	Tiered pricing with the base plan starts at €301 per month	▪ Robust talent acquisition features ▪ Powerful automation, reporting, and customization ▪ Easy to use ▪ Fast implementation ▪ Proactive customer support	▪ Built primarily for in-house recruiting teams; agency workflows require a separate add-on (Agency Hub) ▪ May be limiting for large enterprises that need advanced configuration, governance, and permission controls	A few days for small companies and 3 weeks on average for larger companies

Personio

Core functionality	Who is it ideal for?	Free trial	Pricing	Pros	Cons	Implementation
Primarily a HRIS with ATS available as an add-on.	SMBs with simple hiring processes, already using Personio as their HR tool	14-day free trial	Not publicly available	▪ Easy to use ▪ Fast implementation ▪ Proactive customer support	▪ Basic recruiting features. ▪ Limited customization, reporting, and automation features ▪ Customer support access is limited to support access to admins only	6-8 weeks

BambooHR

Core functionality	Who is it ideal for?	Free trial	Pricing	Pros	Cons	Implementation
Primarily an HRIS with built-in ATS functionality	SMBs with simple hiring needs, already using BambooHR	7-day free trial	Custom pricing, starting from $10 USD per month per employee	▪ Unified hiring and HR processes	▪ Basic recruiting features with limited reporting	2 months

Workday Recruiting

Core functionality	Who is it ideal for?	Free trial	Pricing	Pros	Cons	Implementation
Workday HCM's recruiting module	Large, global enterprises having the resources to manage a complex, unified Workday environment	No	Not publicly available	• Centralizes recruiting with core HR data • Supports complex, multi-team hiring processes • Vast number of integrations available	• Resource intensives to manage the Workday platform • Clunky interface • Long implementation timelines, leading to slower tool adaptation	Not available

SmartRecruiters

Core functionality	Who is it ideal for?	Free trial	Pricing	Pros	Cons	Implementation
Standalone ATS with CRM, analytics, and onboarding modules available	Enterprises based in the United States and Europe, having complex hiring workflows	No	Custom quotes with base plan starting at around €15K/year	• Support for multi-region hiring • Highly customizable.	• Steep learning curve • Complex implementation	2 months

Greenhouse

Core functionality	Who is it ideal for?	Free trial	Pricing	Pros	Cons	Implementation
Standalone ATS	SMBs and enterprises with complex hiring needs	No	Not publicly available	• Robust ATS supporting high-volume recruiting • Highly customizable workflows • Vast number of integrations available	• Doesn't offer a separate HR tool for teams that want to unify hiring and HR in an all-in-one solution from the same vendor • Complex implementation • Costly	2 months

Workable

Core functionality	Who is it ideal for?	Free trial	Pricing	Pros	Cons	Implementation
HR and hiring platform	Startups and small businesses with low hiring needs	15-day free trial	Tiered plans with the base plan starting at $299 per month	• User-friendly interface • Unified HR tasks and hiring workflows	• Limited reporting and analytics	Not available

Lever

Core functionality	Who is it ideal for?	Free trial	Pricing	Pros	Cons	Implementation
Standalone ATS	Mid-market, scaling companies	No	Not publicly available	• Easy to use • Easy to set up workflow automations • In-built CRM capabilities	• Basic workflow automations • No integrated pre-onboarding and onboarding capabilities	2 months

BreezyHR

Core functionality	Who is it ideal for?	Free trial	Pricing	Pros	Cons	Implementation
Standalone ATS with a separate performance management module available	Startups and SMBs with simple hiring needs	No	Tiered pricing with a basic free plan and base plan starting at $157 per month	▪ Easy to use ▪ Quick and simple implementation	▪ Limited reporting with limited customization ▪ Expensive as costs of advanced features and add-ons stack up	Not available

Ashby

Core functionality	Who is it ideal for?	Free trial	Pricing	Pros	Cons	Implementation
Standalone ATS with an analytics product sold separately	Fast-growing startups, SMBs and mid-market companies	No	Tiered pricing with the base plan starting at $400 per month for small teams	▪ Easy to use ▪ Highly customizable ▪ Multichannel outreach campaign automation	▪ Slightly steep learning curve ▪ Limited automations (comment via Notion)	Not available

Jobylon

Core functionality	Who is it ideal for?	Free trial	Pricing	Pros	Cons	Implementation
Standalone ATS	Large organizations (typically 500 – 5,000 employees) that run more complex hiring processes	No	Not publicly available	▪ Simple and intuitive ▪ Efficient pipeline action automation ▪ Highly customizable	▪ Basic and limited workflow automations compared to available advanced options ▪ Customer support dependency for enabling advanced automations and partner setup ▪ No templates or self-service library	2 months